



Date & Time of Meeting: _____

BUILDING RAPPORT RELATIONSHIP BUILDING

Prompt for: **ALL**

1. Do you experience anxiety in meeting or talking to new people?
2. How do you build rapport with various aspects of your program? Share some ways to get to know the people you work with.
 - Recruiting relationships
 - Community supporters
 - Administration, Program Directors, Associations
 - With Mentees
 - With Mentors
3. Share various leveraging techniques you use or have experience with that help you build critical relationships.
4. What are some general questions you can ask to help you make a “break-through?”
5. Discuss challenges you foresee needing some assistance with over the next month
6. Create the date and time for your next meet-up

Examples of questions to ask when getting to know your mentor/mentee:

1. What aspects of coaching appeal to you the most?
2. What are your future goals as a Coach? As an Administrator? As a Director? Or in other role?
3. What experiences or people have influenced your desire to be in your current role?
4. When you are not working, what do you do for fun?
5. How did you get into coaching?
6. Is coaching a sustainable career for you?
7. What do you enjoy most about coaching?
8. What are the toughest parts of coaching for you?
9. If you weren't in your current role, what would you want to do for work?
10. Is there a time in your career where you wish you had a mentor? What was the scenario?